

BST Global's FACT SHEET



BST Global designs, develops and deploys project-based ERP and Work Management solutions specifically for the world's leading architects, engineers and consultancies around the globe.



Our Mission

We help our clients change the world, one project at a time.



Our Vision

The innovator that helps consultancies around the world flourish.

Our Then

With just \$100 of working capital in their pockets, Carlos Baldor Sr. along with two colleagues founded BST Data Systems, Inc., a data processing service bureau, in 1971. The Tampa, FL-based company was named "BST" after the founders' first initial in each of their last names – Baldor, Sosa and Triana.

Our Now

With 50+ years of experience, BST Global has evolved into an industry-leading ERP and Work Management solutions provider, supporting leading clients across six continents from our offices in the United States, United Kingdom, The Netherlands and Australia, with more than 120,000 users worldwide.

Our DNA

We stand out from our competition with three key pillars that make up the company's DNA.

We Are a **Caring Family**:

We have a deep commitment to our inclusive and diverse family of employees, clients and partners and are proud to be considered a trusted partner. We serve our BST family members by doing the fair and right thing always, by helping in both good and challenging times and by providing transparent communication. We never outsource, so our clients only work with BST Global employees, from sales and implementation to client management and support.

We Are **Industry & Project Experts**:

We have 50+ years of AEC industry expertise, specifically on the project lifecycle within this vertical, and our software and consulting ability prove that deep experience. We put the project at the center so users experience a process-focused UX, empowering project managers every day. We also use ideation sessions to collaborate on new features with our existing clients to evolve our solutions based on real-world needs. Our clients have a voice at our table, and we listen to that voice to inform our product roadmap, strategic direction and upcoming releases.

We Are **Enhanced-Experience Seekers**:

We have a strong collective focus on bringing more effortless experiences to every BST Global touchpoint. We've infused effortless qualities within our software with features like adaptable workflows and self-service reporting, and those innovation initiatives will also show up in BST Global business processes and product advancements as we imagine and create the ERP experiences of the future.